

Thursday November 14, 2024 @ 11:00AM-12:30PM



Sacramento Children's Fund

Request for Proposal Info Session

Agenda

- ❖ Background
- ❖ Opportunity Overview
- ❖ Timeline
- ❖ Application Process
- ❖ Questions

Sacramento Childrens Fund (Measure L)

- Passed November 2022
- Funded via the City's General Fund, calculated by an annual allocation of 40% of Local Cannabis Business Tax (CBOT) revenue
- Supports youth development and violence prevention programs for Sacramento children and youth less than 25 years of age.
- Sacramento Children's Fund Strategic Investment Plan adopted September 2024

What are the Fund Goals?

Measure L identified five fund goals:

- Support the Mental Health and Emotional Wellness of Youth
- Prevent and Reduce Youth Homelessness
- Prevent and Reduce Youth Substance Abuse
- Prevent and Reduce Youth Violence
- Support the Healthy Development of Children Ages 0 to 5

Opportunity Overview



Timeline

Program Cycle

Sacramento Children's Fund RFP will run from January 1, 2025 through June 30, 2028.

Initial funding will begin with a 1.5 year term and is eligible for two additional years subject to performance review and fund availability.



Eligibility

Eligible Applicants

- 501(C)3 Non profits
- City Applicant (City of Sacramento)
- Non- City Public Entities



Grant Requests

Grant Amounts

Each Applicant can apply for \$25,000 to \$500,000 per year for the grant period based on organizational budgets.

**Grant requests should be reasonable and relative to program size and organizational budget*



Match Requirement

Matching Funds

The City of Sacramento will administer grants with following requirements:

- 501(c)(3) - no match requirement
- City - no match requirement
- Non-City public entities - 100% cash match requirement
- Any non-city public agency must demonstrate a cash match for each dollar it receives from the fund.

Who is eligible to apply?

- Have an organizational budget at or above \$50,000 in the current or most recent fiscal year;
- Have at least one year of experience providing direct services to children or youth (birth through 24 years) in the last five years; and
- Must be either a public agency or a community-based organization (CBO).
- Provide proof of the required liability insurance, if funded.
- Demonstrate the operational capacity and ability to fulfill all program and administrative requirements and deadlines outlined in this RFP.
- If a previous or current City grantee, must be in good standing with the City. See Past Performance, below.
- **Align their program with at least one of the five fund goals.**
- **Reach children, youth, and families in the City of Sacramento who are most impacted by poverty, trauma, and violence.**
- Demonstrate the ability to reach and serve those children, youth, and families that are not otherwise connected to programs or services.

What is the funding split?

- The total estimated funding for this RFP is \$17.9 million dollars.
- Approximately, 50% allocated to CBOs and 50% allocated to the City and non-City public entities

Fiscal Year	Estimated Funding <i>*Post Admin/GBI</i>	%	CBO's	%	City & Non-City Public Entities
23/24	\$5,623,360	50%	\$2,811,680	50%	\$2,811,680
24/25	\$5,974,820	50%	\$2,987,410	50%	\$2,987,410
25/26	\$6,326,280	50%	\$3,163,140	50%	\$3,163,140
TOTAL	\$17,924,460		\$8,962,230		\$8,962,230

Application Timeline

Activity	Date
RFP Release Date	November 6, 2024
RFP Q&A*	Nov. 6, 2024 – Nov. 22, 2024
Pre-Proposal Meetings (Bidders' Conferences)	Nov 14, 2024, 11a.m. - 12:30p.m.
RFP Q&A Ends	November 22, 2024, by 5p.m.
Application Deadline: Proposals Due	December 6, 2024, by 5p.m.
Proposal Review	December 2024
Programs Recommended for Funding Announced	January 2025
Recommendations brought to City Council for approval	January/February 2025
Contracting and Negotiations Begins	February 2025
Program Year/ Contract Begins**	January 1, 2025
<p><i>* GMS technical support is ongoing. Programmatic Q&A is limited to the above referenced dates.</i></p> <p><i>**Contract negotiation may extend into the new year however the City will accept eligible expenses starting January 1, 2025</i></p>	

Proposal Rating Criteria

- Proposals will be scored using the following rating factors.
- Reference pg#22-24 of the RFP for detailed scoring criteria
- Applications that receive an average score of **70** points or less will not be recommended for funding

**Final Awards subject to City Council approval*

Rating Factor	Maximum Points
1. Program Summary	Not Scored
2. Agency History, Capacity & Staffing Qualifications	15
3. Program or Project Design	50
4. Outcomes and Impact	15
5. Budget and Budget Justification	20
Maximum Points	100
Preference Points	Potential Preference Points
SEED/COI Opportunity Neighborhoods or Welfare Tax Exemption	10
Maximum Score with Preference Points	110

Preference Points

An applicant can earn ten **(10)** preference points by qualifying for one of the following categories:

- Program or Project that serves SEED/COI Identified Opportunity Neighborhoods.
- California Welfare Tax Exempt low Income Affordable Housing Applicant

**Preference are not partially awarded*

**Applicants can only receive a maximum of ten (10) preference points*

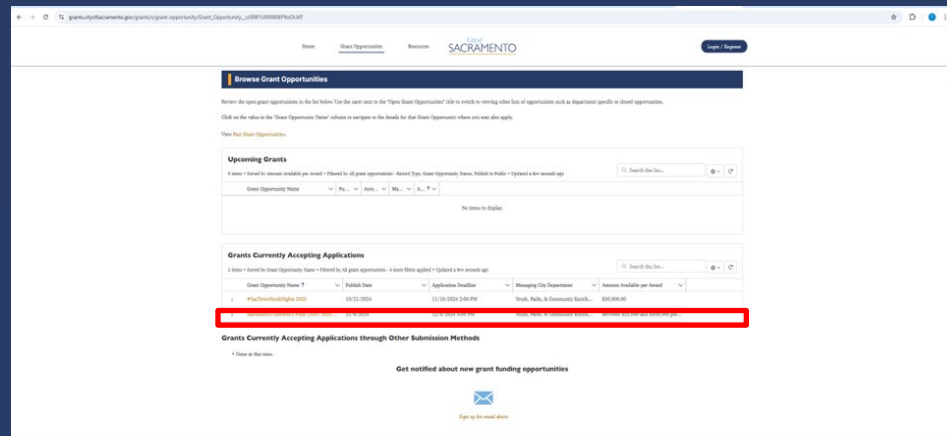
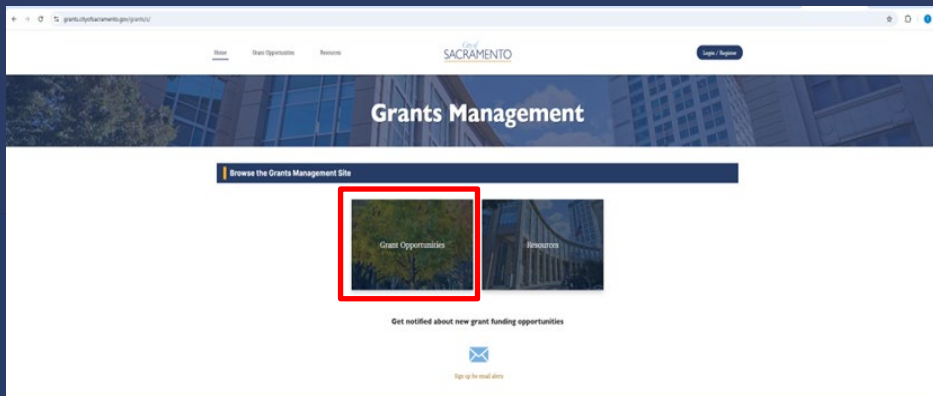
Proposal Tips and Tricks

- Read the Sacramento Children's Fund Strategic Investment Plan
- Proposals must clearly address a Fund Goal and serve SCF target population *Reference priority populations RFP pg#16*
- Proposals that address Multiple Fund Goals and Cross Cutting Strategies highly encouraged
- Budget Table and Activity Table address initial 1.5 initial funding period
- Make sure to complete all required parts of the application including the Universal Narrative questions AND fund goal specific narrative questions

Application Process:

You can submit an application at: <https://grants.cityofsacramento.gov/grants/s/>

Currently in beta testing, this portal will serve as the City's centralized system for managing all grants. In addition, individuals and organizations interested in receiving notifications of future grant announcements should sign up for the City's new grant opportunities email list where all future City grant opportunities will be announced.



Supporting Documents:

- IRS letter
- BOT exemption certificate
- Financial Statements
- Proof of good standing with the CA Secretary of State and AG Registry of Charitable Trust
- Organizational Budget
- Board Roster
- Letter of Intent (only applicable to Collaborative applicants)
- Non-Binding Letters of Intent or MOU (optional)
- Proof of Insurance (optional)



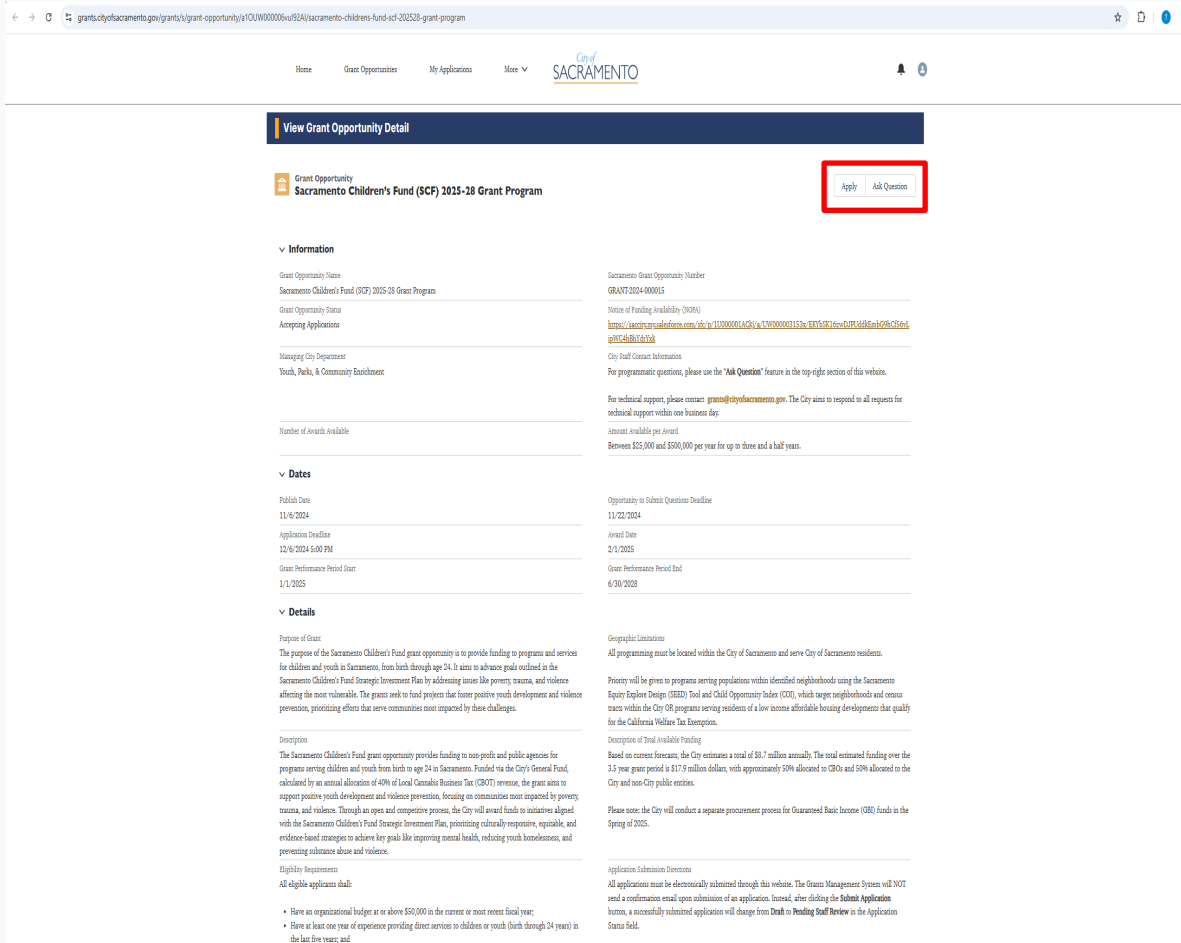
Proposal Required Documents:

- Attachment 1 – Organization and Proposal Cover Page
- Attachment 2 – Narrative
- Attachment 3 – Activity Projections Table
- Attachment 4 – Budget Table
- Attachment 5 – Budget Narrative
- Attachment 6 – Preference Points (Optional)



Q&A

- RFP Q&A ends November 22, 2024 by 5 P.M.
- Submit questions through GMS using the “Ask Question” button.



grants.cityofsacramento.gov/grants/1/grant-opportunity/a10UW00006wU52A/sacramento-childrens-fund-scf-202528-grant-program

Home Grant Opportunities My Applications More

View Grant Opportunity Detail

Grant Opportunity
Sacramento Children's Fund (SCF) 2015-28 Grant Program

Apply **Ask Question**

Information

Grant Opportunity Name
Sacramento Children's Fund (SCF) 2015-28 Grant Program

Grant Opportunity Status
Accepting Applications

Managing City Department
Youth, Parks, & Community Enrichment

Sacramento Grant Opportunity Number
GRANT2024-000015

Notice of Funding Availability (NOFA)
<https://aactp.cityofsacramento.gov/16-p/11000001AC2/q/4170000011316-37155501/View/D/34/Idna/09/05/06/gp/C/48/14/16>

City Staff Contact Information
For programmatic questions, please use the "Ask Question" feature in the top right section of this website.

For technical support, please contact grants@cityofsacramento.gov. The City aims to respond to all requests for technical support within one business day.

Amount Available per Award
Between \$25,000 and \$50,000 per year for up to three and a half years.

Dates

Publish Date
11/6/2024

Application Deadline
12/6/2024 5:00 PM

Grant Performance Period Start
1/1/2025

Opportunity to Submit Questions Deadline
11/22/2024

Award Date
2/1/2025

Grant Performance Period End
6/30/2028

Details

Purpose of Grant
The purpose of the Sacramento Children's Fund grant opportunity is to provide funding to programs and services for children and youth in Sacramento, from birth through age 24, to aim to advance goals outlined in the Sacramento Children's Fund Strategic Investment Plan by addressing issues like poverty, trauma, and violence affecting the most vulnerable. The grants seek to fund projects that foster positive youth development and violence prevention, prioritizing efforts that serve communities most impacted by these challenges.

Description
The Sacramento Children's Fund grant opportunity provides funding to non-profit and public agencies for programs serving children and youth from birth to age 24 in Sacramento. Funded via the City's General Fund, calculated by an annual allocation of 40% of Local Cannabis Business Tax (CBT) revenue, the grant aims to support positive youth development and violence prevention, focusing on communities most impacted by poverty, trauma, and violence. Through an open and competitive process, the City will award funds to initiatives aligned with the Sacramento Children's Fund Strategic Investment Plan, prioritizing culturally responsive, equitable, and evidence-based strategies to achieve key goals like improving mental health, reducing youth homelessness, and preventing substance abuse and violence.

Eligibility Requirements
All eligible applicants shall:

- Have an organizational budget of at least \$50,000 in the current or most recent fiscal year;
- Have at least one year of experience providing direct services to children or youth (birth through 24 years) in the last five years; and

Geographic Limitations
All programming must be located within the City of Sacramento and serve City of Sacramento residents.

Priority will be given to programs serving populations within identified neighborhoods using the Sacramento Equity Engine Design (SEED) Tool and Child Opportunity Index (COI), which target neighborhoods and census tracts within the City OR programs serving residents of a low income affordable housing development that qualify for the California Welfare Tax Exemption.

Description of Total Available Funding
Based on current forecasts, the City estimates a total of \$8.7 million annually. The total estimated funding over the 3.5 year grant period is \$17.9 million dollars, with approximately 50% allocated to CBOs and 50% allocated to the City and non-City public entities.

Please note: the City will conduct a separate procurement process for Guaranteed Basic Income (GBI) funds in the Spring of 2025.

Application Submission Directions
All applications must be electronically submitted through this website. The Grants Management System will NOT send a confirmation email upon submission of an application. Instead, after clicking the **Submit Application** button, a successfully submitted application will change from **Draft** to **Pending Staff Review** in the Application Status field.

Grant Management System Q&A

The “Ask Question” feature in the top-right section of this website.

The image displays two screenshots of the City of Sacramento's Grant Management System. Both screenshots show the 'View Grant Opportunity Detail' page for the 'Sacramento Children's Fund (CFP) 2023-28 Grant Program'. In the left screenshot, a red box highlights the 'Ask Question' button located in the top right corner of the page. In the right screenshot, a red box highlights a modal 'Ask Question' form that has appeared over the page content, featuring a text input field and a 'Post' button. The background page content is dimmed in the right screenshot.

Questions?

Contact us: scf@cityofsacramento.org

