

Prepared by the Office of Cannabis Management
CORE Careholders Meeting 3:00pm-5:00pm
August 22, 2024



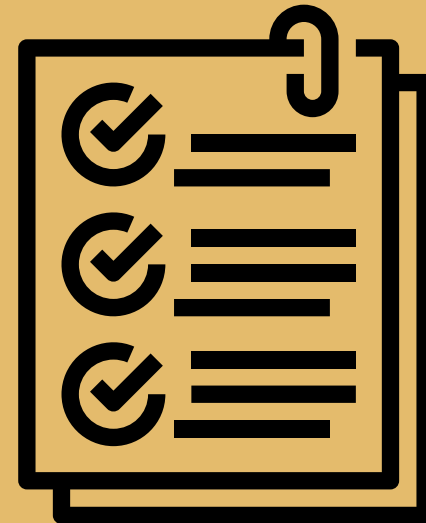
SACRAMENTO CORE
CANNABIS EQUITY PROGRAM

CORE Careholders Meeting



CORE Careholders Meeting Ground Rules

- Questions at the end of the presentation
- To ask a question: click “React” and select "Raise Hand“
- Priorities will be given to those who have not spoken yet
- Be civil and brief in your comments
- Hard stop at 5 p.m.
- Meeting recordings and materials will be on OCM website within 72 hours.



Stakeholders to Careholders



CORE Business Operating Permits

Business Type	Citywide Total				
	Total	Issued	Pending	CORE	
				Issued	Pending
Cultivation	115	101	14	6	0
Cultivation-Nursery	16	15	1	2	0
Delivery Only	59	42	17	13	6
Distribution	50	38	12	5	1
Distribution-Transport Only	1	1	0	0	0
Manufacturing	28	20	8	3	2
Manufacturing-Shared	4	4	0	4	0
Manufacturing-Small	8	8	0	2	0
Microbusiness	15	11	4	2	1
Microbusiness-Delivery	2	0	2	0	1
Storefront Dispensary	31	28	3	4	1
Storefront Dispensary-Delivery	9	9	0	2	0
Testing Lab	4	3	1	0	1
Totals:	342	280	62	43	13



A photograph of a cannabis plant in a field, with the text "CORE Benefits Updates" overlaid in white. The plant is the central focus, with its characteristic serrated leaves and developing flower buds. The background shows other plants in the field, slightly out of focus, under a soft, golden light. The text is positioned in the middle-left area of the image.

CORE Benefits Updates

CORE Technical Assistance Coming Soon

Technical assistance with Launch Industry:

- Architecture
- Design services
- Marketing and branding services
- Regulatory compliance services
- Financial services and more

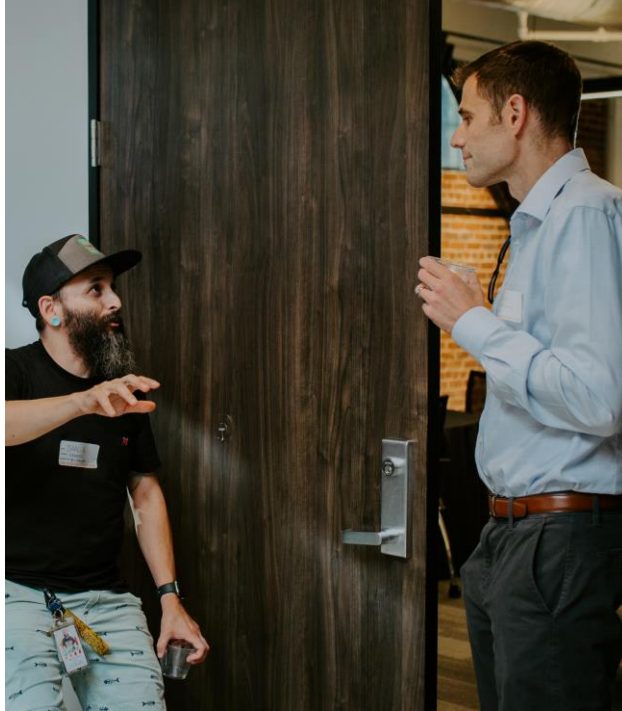
OCM is finalizing the contract with the contractor



CORE Small Cannabis Business Modules Coming Soon

- Enrollment is OPEN
- To enroll, contact:
 - Valerie: adgerv@arc.losrios.edu
 - Terrell: grantt@arc.losrios.edu
- Hybrid: in-person and online
- In-person orientation: September 11





ENCORE Mixer

- Niching Your Brand with Dan Jumanan on August 1, 2024
 - Almost 100 attendees
- Save the date for next ENCORE

November 7, 2024, 6:00-8:00 PM

Law & Legislation Meeting Recap

August 20, 2024

- **OCM recommended:**
 - 20 additional permit
 - Qualified lottery,
 - 10 years of CORE ownership
- **Direction from L&L committee:**
 - Zoning discussion prior to additional storefront permits discussion
 - Assessment of the CORE storefront dispensaries and the market



A photograph of a cannabis plant in a field, with the text "CORE Tiered Grant Cycle 2" overlaid in white. The plant is the central focus, with its characteristic serrated leaves and developing buds. The background shows a vast field of similar plants under a hazy, golden light, suggesting a sunrise or sunset. The text is centered horizontally and vertically, with a slight shadow effect to make it stand out against the green background.

CORE Tiered Grant Cycle 2

CORE 2024-Tiered Grant Cycle 2 Timeline

Aug 21

- Submit all expenditure records, documentation, and narrative report.
- At least 70% of prior grant was used

Sep 2

- Grant application opens on **September 2, 2024**

Sep 16

- Grant application closes on **September 16, 2024**

Sep-Oct

- Budget, grant agreement, and supplies ID
- Grant disbursement

CORE 2024-Tiered Grant Cycle 2 Updates

- New tiers: **Four (4) B** & **Five (5) B** offer a reduced amount of grant funds
 - **Tier 4B:** Shared-user applicant of a permitted share-use manufacturing facility
 - **Tier 5B:** Permitted shared-user of a permitted shared-use manufacturing facility
- Tier 4B & 5B require share-used agreement



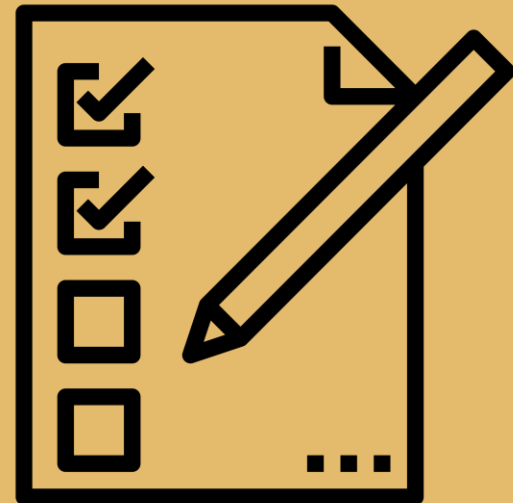
CORE 2024-Tiered Grant Cycle 2: Fiscal Clarification

- **Fiscal confirmation e-mail**
 - Deadline = must have submitted first package of receipts/documents
 - Fiscal will review and continue outreach through next Fri (8/30)
 - If you haven't gotten your confirmation – DON'T PANIC!



CORE 2024-Tiered Grant Cycle 2 Requirements

- **Tier 1:** Z or P file number(s)
- **Tier 2:** Record of Decision(s) (ROD) for CUP
- **Tier 3:** Building permit(s)
- **Tier 4:** Certificate of Occupancy(s) (CofO)
 - **Tier 4B:** Certificate of Occupancy(s) (CofO) and shared-use agreement
- **Tier 5:** Business Operating Permit (BOP)
 - **Tier 5B:** Business Operating Permit (BOP) and shared-use agreement



CORE Disqualifying Events


- Failing to move to the next tier and/or inability to provide documentation showing at least 70% of prior grant was used
- Misuse of any grant funds for unapproved expenses or use on an unapproved business.
- Default on a CORE Capital Loan and/or Business Operations Tax.



CORE Contact



SACRAMENTO CORE
CANNABIS EQUITY PROGRAM

 **Phone:** (916) 808-8955

 **Web:** SacramentoCore.org

 **Email:** cannabis@cityofsacramento.org

